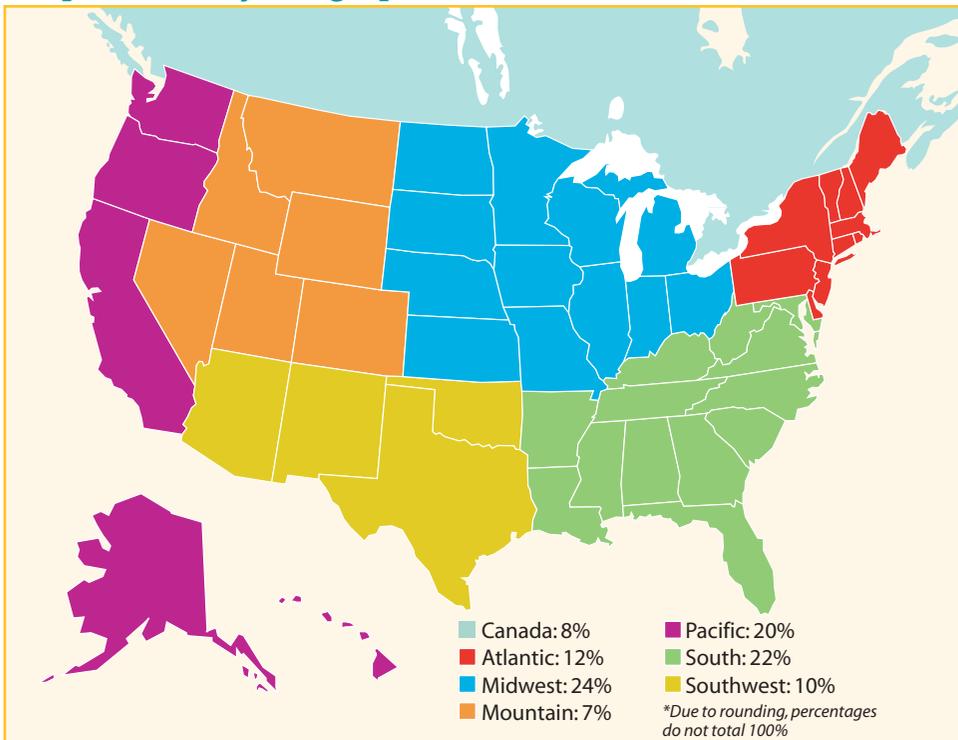


CAD SALARY SURVEY

Based upon what 1,200+ AUGI members told us, the lowdown is that in 2003, their salaries were decent, hours worked (for most) were reasonable, and basic employee benefits were the norm for the majority. But wait, there's more. Read on

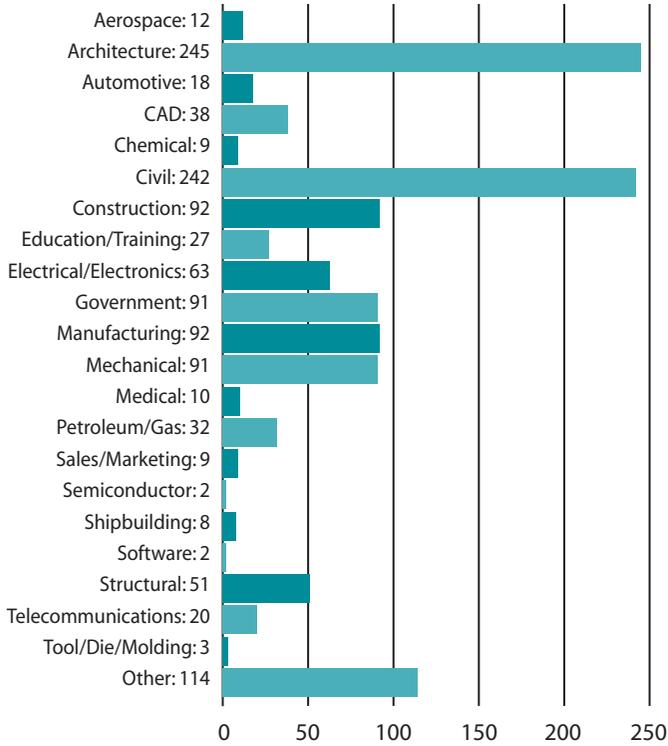
Respondents By Geographic Location



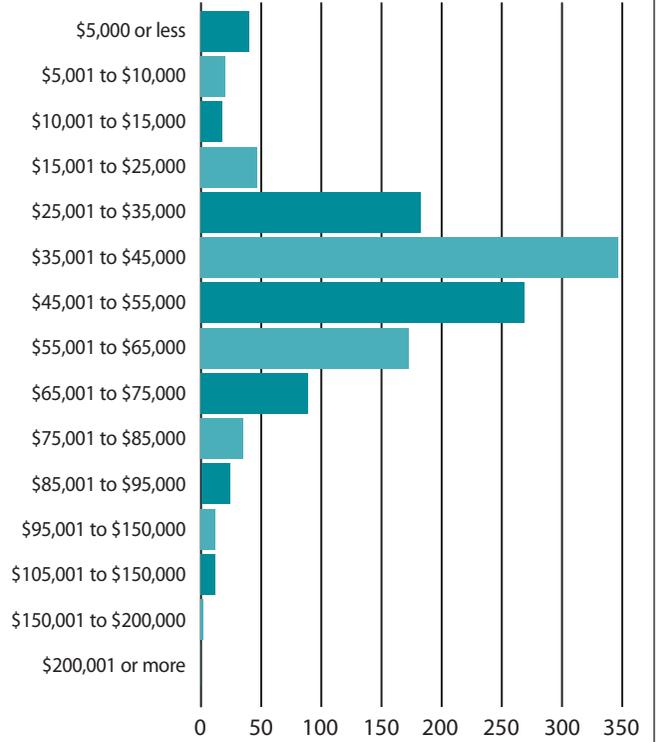
In January, we polled AUGI members via an online survey at www.AUGI.com. The 13-question survey focused on compensation—including annual salaries and benefits—for AUGI members in a variety of industries and disciplines. The results of our CAD Salary Survey, in which more than 1,200 responses were tallied and analyzed, are summarized herein.

The majority of responses came from AUGI members working in the United States and Canada. The more in-depth analyses presented in this article focus on salaries for four key job titles in six regions of the U.S. (Atlantic, Midwest, Mountain, Pacific, South, Southwest) and in Canada.

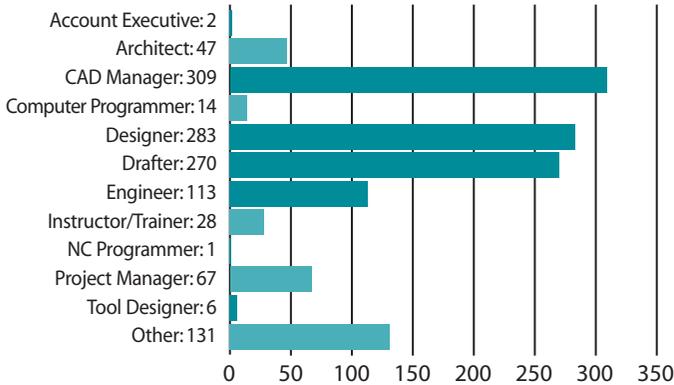
Field/Industry



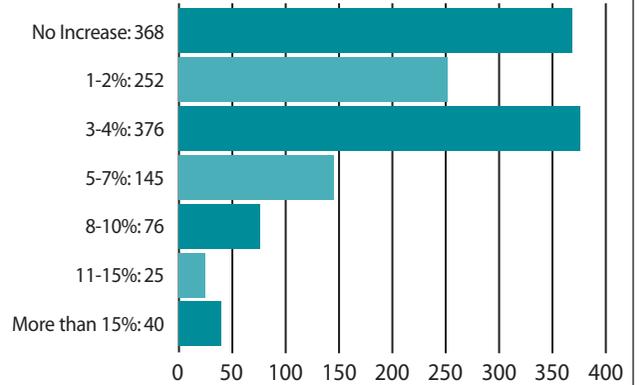
Annual Compensation in 2003



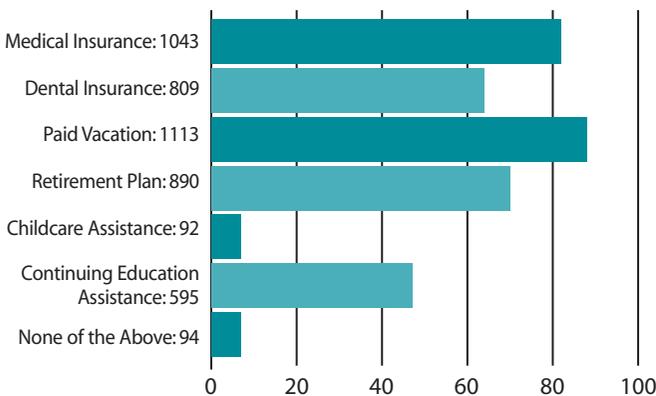
Job Title/Function



Salary Increase in Last 12 Months

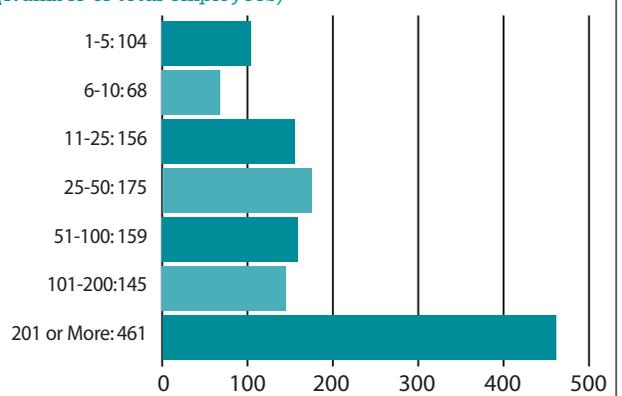


Employee Benefits



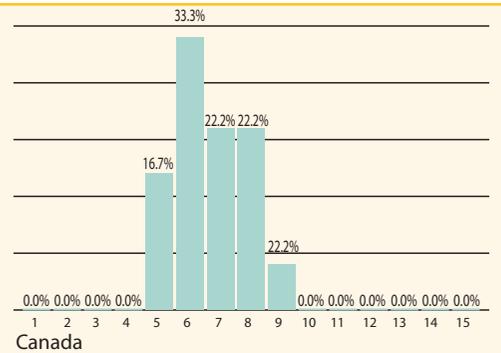
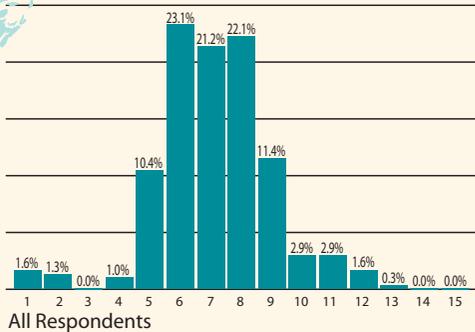
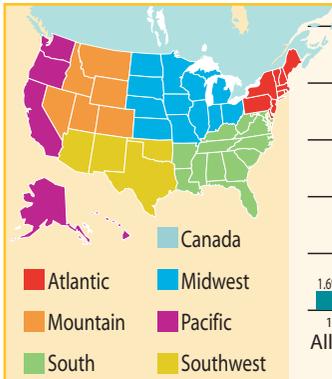
How Big Is Your Company?

(Number of total employees)



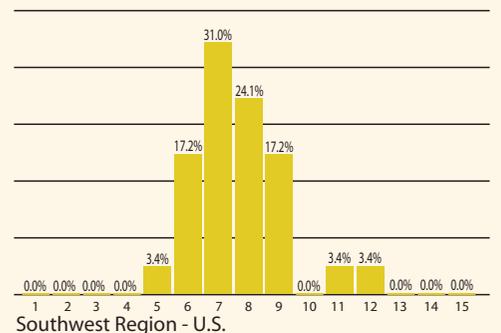
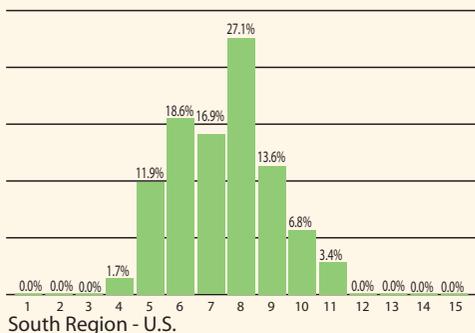
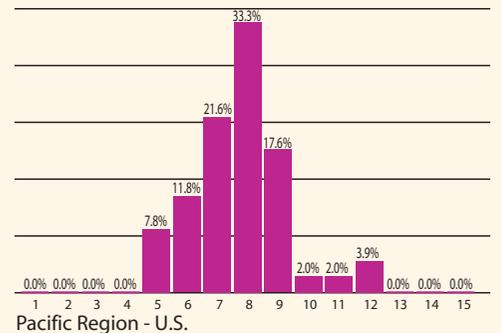
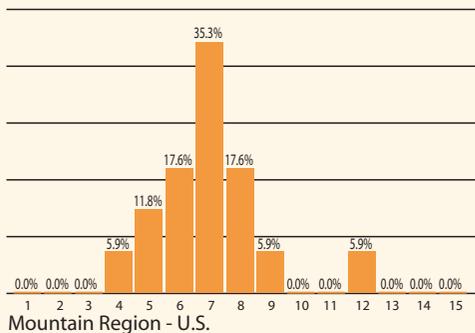
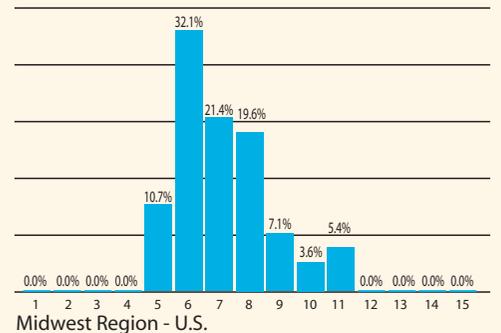
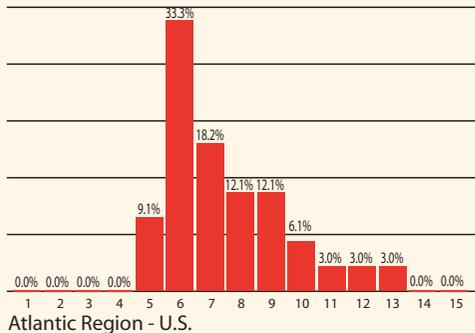


The four job titles held by the largest number of survey respondents were selected for salary analysis. They are CAD Manager, Designer, Drafter, and Engineer.



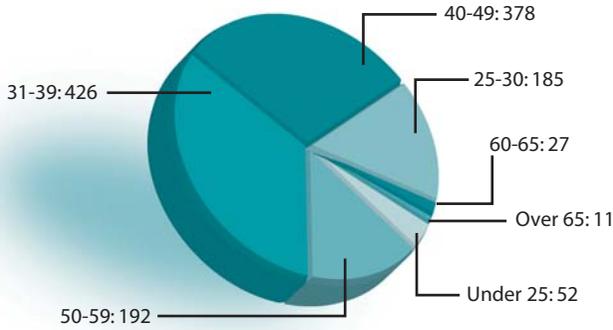
Salary Range

- 1 \$5,000 or Less
- 2 \$5,001 to \$10,000
- 3 \$10,001 to \$15,000
- 4 \$15,001 to \$25,000
- 5 \$25,001 to \$35,000
- 6 \$35,001 to \$45,000
- 7 \$45,001 to \$55,000
- 8 \$55,001 to \$65,000
- 9 \$65,001 to \$75,000
- 10 \$75,001 to \$85,000
- 11 \$85,001 to \$95,000
- 12 \$95,001 to \$105,000
- 13 \$105,001 to \$150,000
- 14 \$150,001 to \$200,000
- 15 \$200,001 or More

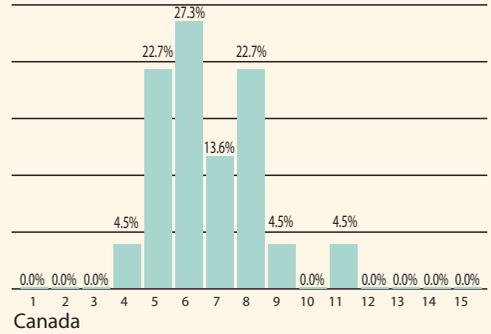
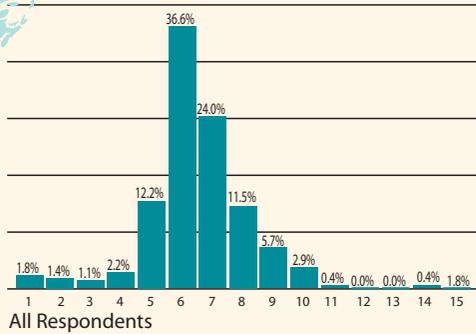
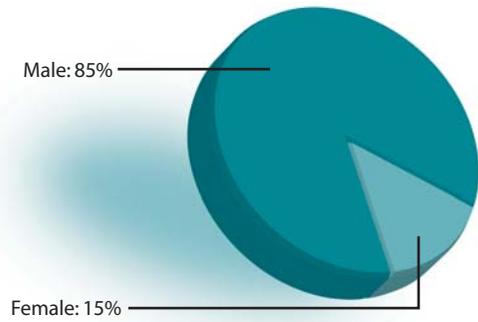


Salary Range for CAD Manager

Employee Age

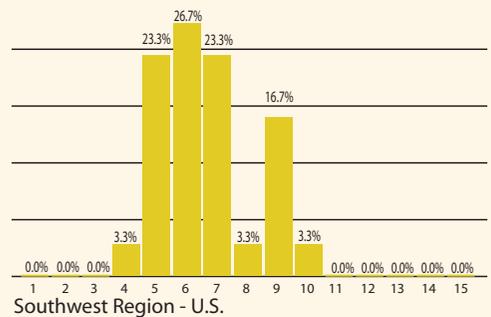
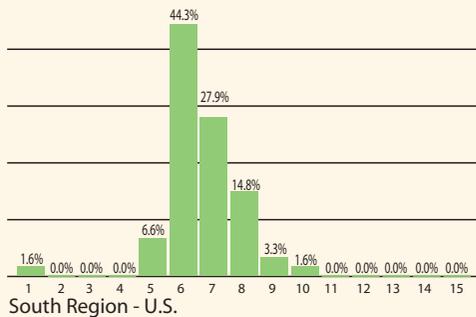
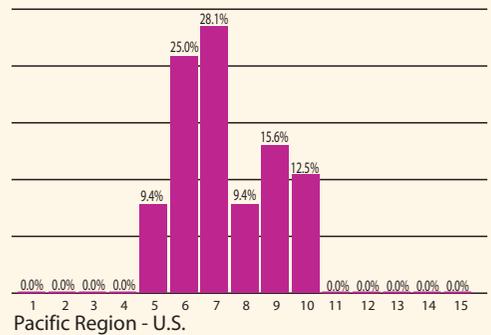
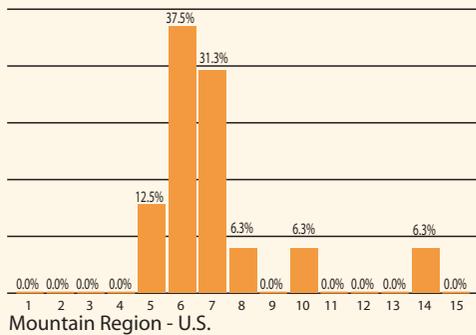
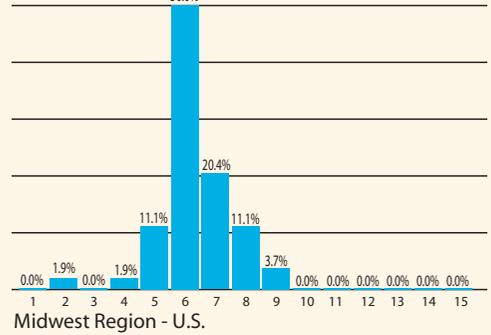
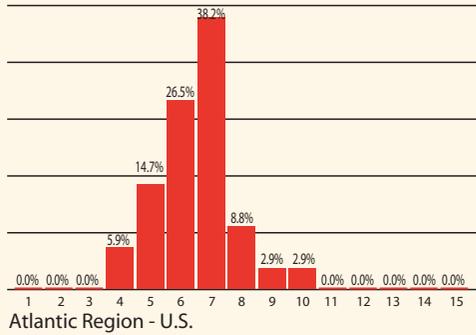


Employee Gender



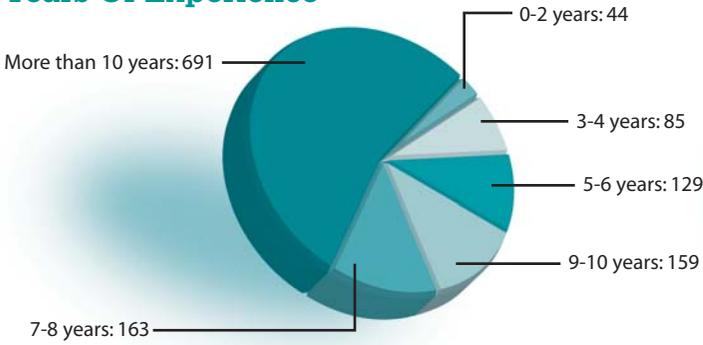
Salary Range

- \$5,000 or Less
- \$5,001 to \$10,000
- \$10,001 to \$15,000
- \$15,001 to \$25,000
- \$25,001 to \$35,000
- \$35,001 to \$45,000
- \$45,001 to \$55,000
- \$55,001 to \$65,000
- \$65,001 to \$75,000
- \$75,001 to \$85,000
- \$85,001 to \$95,000
- \$95,001 to \$105,000
- \$105,001 to \$150,000
- \$150,001 to \$200,000
- \$200,001 or More

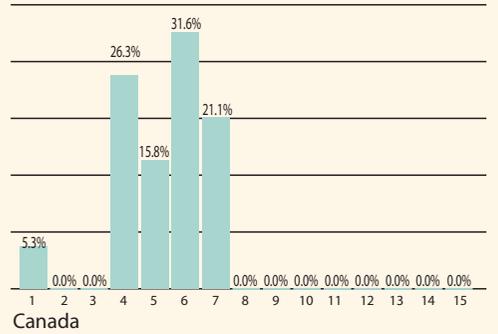
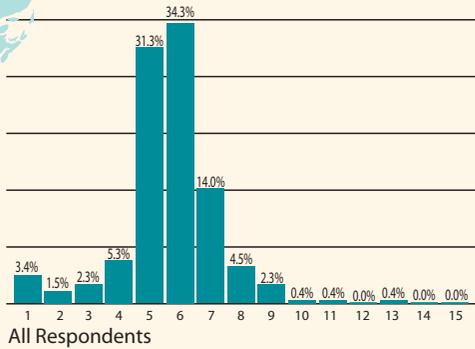
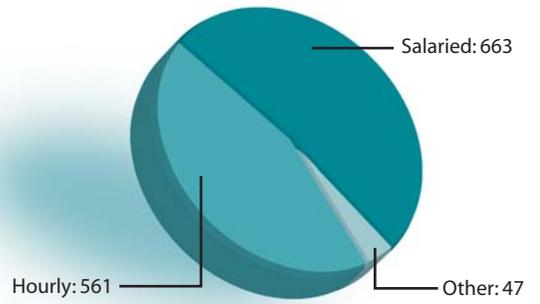


Salary Range for Designer

Years Of Experience

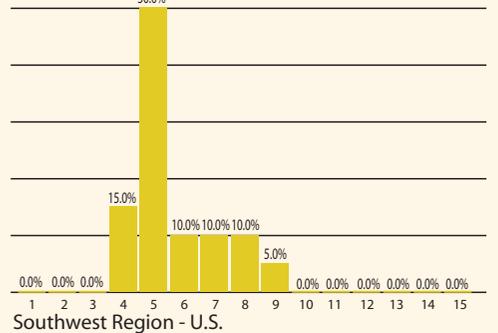
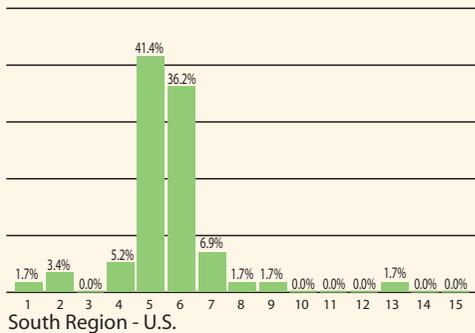
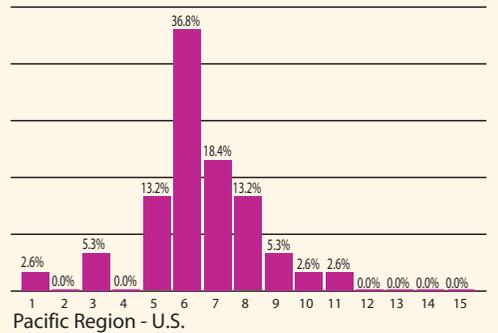
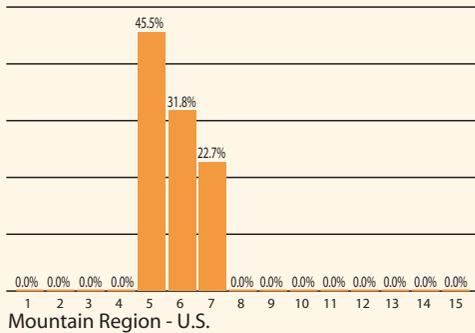
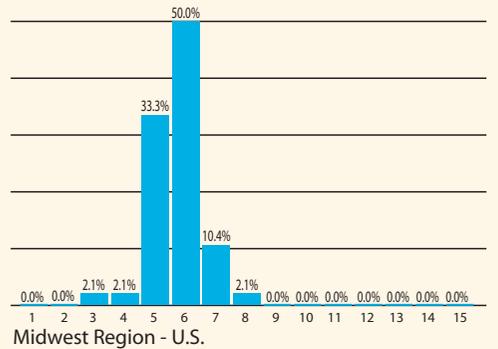
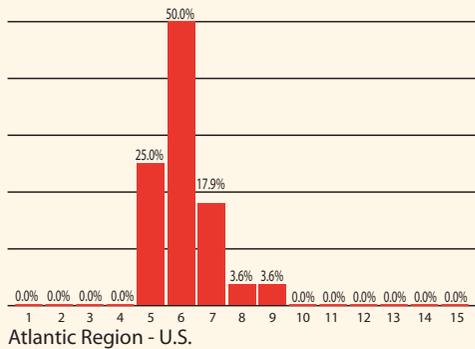


Compensation



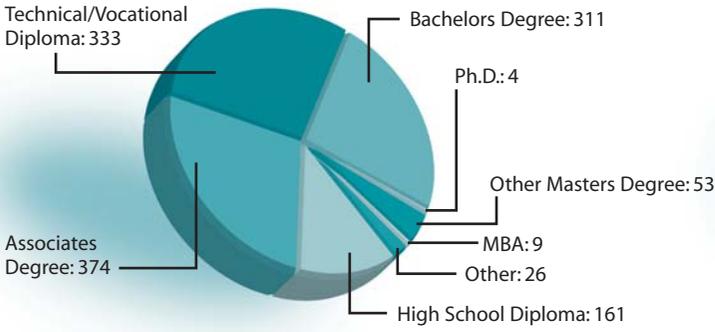
Salary Range

- \$5,000 or Less
- \$5,001 to \$10,000
- \$10,001 to \$15,000
- \$15,001 to \$25,000
- \$25,001 to \$35,000
- \$35,001 to \$45,000
- \$45,001 to \$55,000
- \$55,001 to \$65,000
- \$65,001 to \$75,000
- \$75,001 to \$85,000
- \$85,001 to \$95,000
- \$95,001 to \$105,000
- \$105,001 to \$150,000
- \$150,001 to \$200,000
- \$200,001 or More

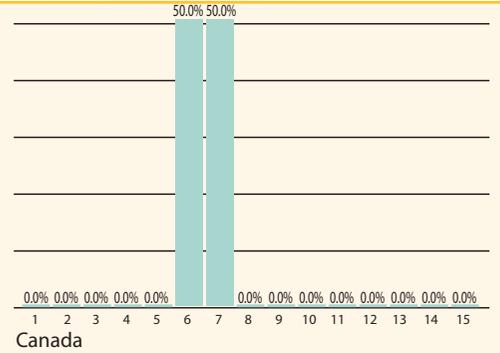
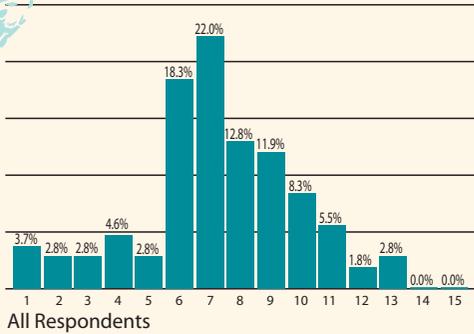
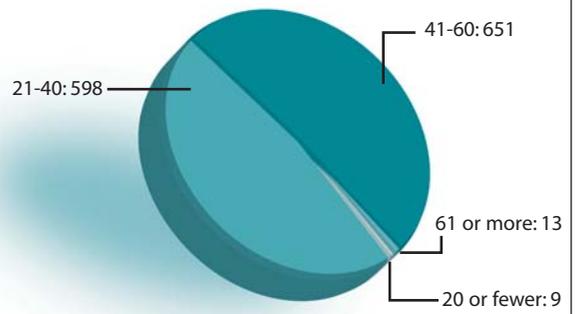


Salary Range for Drafter

Education

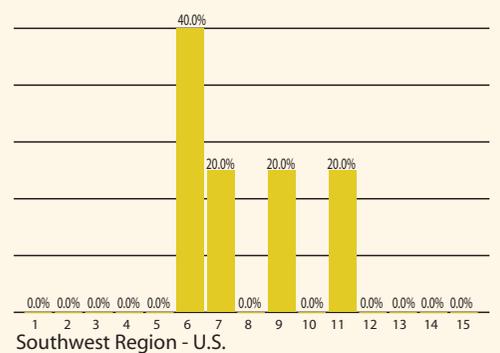
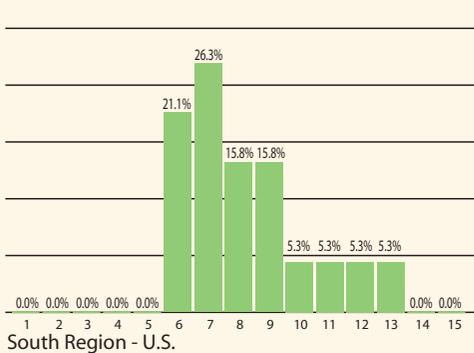
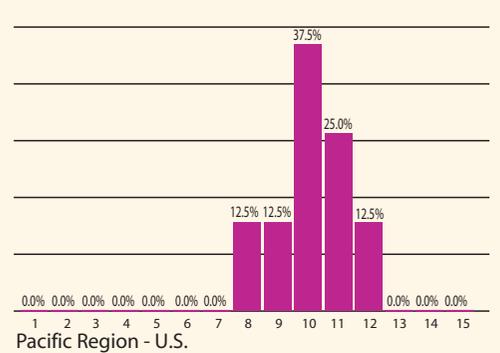
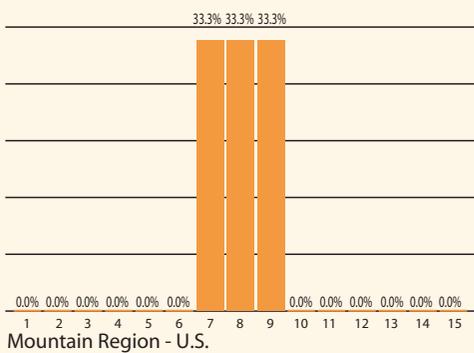
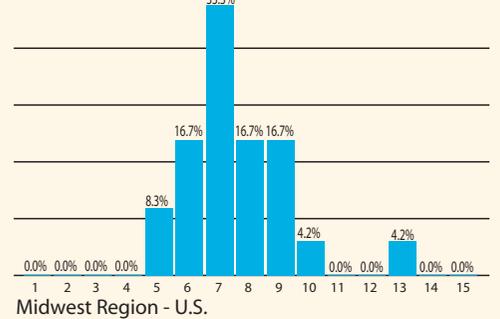
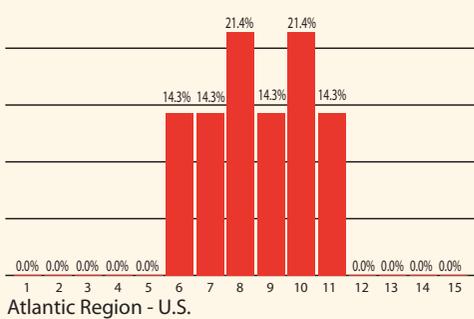


Hours Worked Per Week



Salary Range

- \$5,000 or Less
- \$5,001 to \$10,000
- \$10,001 to \$15,000
- \$15,001 to \$25,000
- \$25,001 to \$35,000
- \$35,001 to \$45,000
- \$45,001 to \$55,000
- \$55,001 to \$65,000
- \$65,001 to \$75,000
- \$75,001 to \$85,000
- \$85,001 to \$95,000
- \$95,001 to \$105,000
- \$105,001 to \$150,000
- \$150,001 to \$200,000
- \$200,001 or More



Salary Range for Engineer