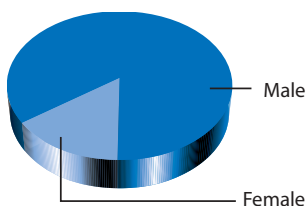


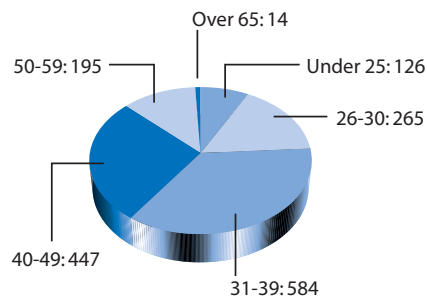
# Salary Survey

» We asked, you responded. More than 1,600 AUGI members answered our questions about salary, pay increases, education level, geographic location, and more. Here's what 2002 looked like for these professionals

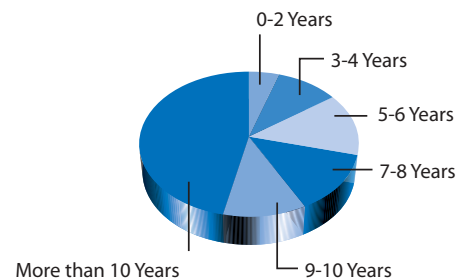
## Employee Gender



## Employee Age



## Years of Experience



### Still a Man's World?

Yes, at least for those who responded to the survey. Eighty-five percent of the respondents were male; 15 percent female. Look for those numbers to even out a bit in the years ahead, though. Corporate initiatives such as Autodesk's Design Your Future - Math, Science & Technology for Girls ([www.autodesk.com/dyf](http://www.autodesk.com/dyf)) are paving the way for females.

### Age & Experience

Middle-agers represented the largest group of survey respondents, with those aged 31-40 making up 64 percent of our respondent group. Our respondents also have staying power — some 46 percent have more than 10 years of experience in their respective fields. The second highest percentage — 14 percent — has 5 to 6 years on the job. A mere 80 respondents, or 5 percent, are relative novices in CAD and related fields, with two or fewer years of experience.



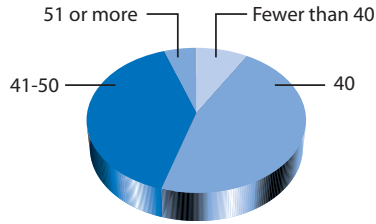


### Logging the Time

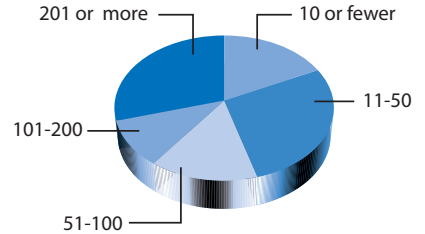
Almost half of the respondents, or 755, worked 40 hours per week, and almost as many, 653, worked up to 50 hours per week. Only 137 respondents, or 8 percent, worked part-time (fewer than 40 hours per week). Finally, 86 respondents, or 5 percent, worked more than 51 hours per week.

About 18 percent of our respondents worked in small companies (10 or fewer employees). Nearly 28 percent work for companies employing from 11 to 50 people and 29 percent work in large companies of 201 or more total employees. Respondents in firms of 51 to 200 employees numbered 408, or 25 percent.

### Hours Worked Per Week



### Number of Employees at Your Company



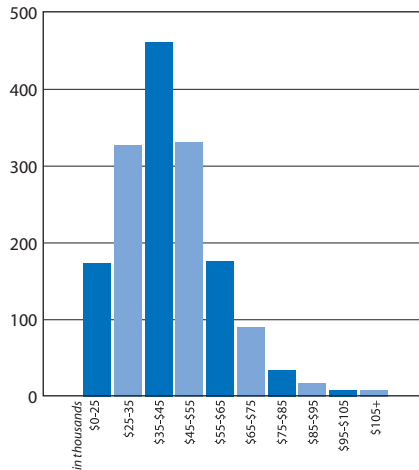
### What They Earned

Most of the respondents were pretty evenly divided among salary ranges of \$25,000 to \$35,000 (20 percent), \$35,001 to \$45,000 (28 percent), and \$45,001 to \$55,000 (20 percent). Comprising 11 percent were those earning from \$0 to \$25K as well as those earning \$55,001 to \$65K. There is a steep drop in respondents in the higher salary ranges, with from 0.5 percent to 5 percent of respondents falling within the \$65,001 to \$105,000+ ranges.

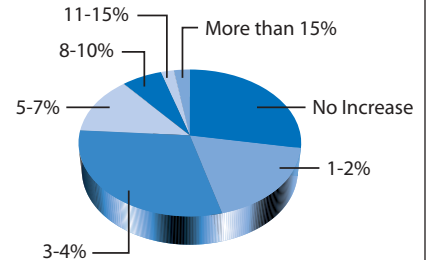
No clear parallels can be drawn between education and earning power. About one-third of our respondents — 35 percent — have an associates degree. Of those, a little more than 3 percent earn \$105,000 or more, about the same percentage of the high earners in our survey overall, and about 7 percent of those with an associates degree earned in the lowest category of \$0 to \$25K. The next largest category of respondents are those with a Technical/Vocational school education, at 29 percent. Bachelors of Science degrees are held by 21 percent. Masters programs (MS, MBA and Other Masters degrees) received about 5 percent of the total responses. Those with doctorate degrees accounted for less than half a percentage point of the total.

Finally, those with no college — just a high school diploma — accounted for 12 percent of the total respondents. Within that group, nearly 75 percent earn more than \$25,000 annually.

### Annual Salary



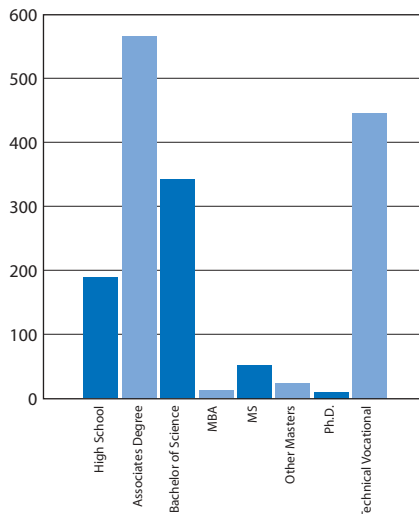
### 2002 Salary Increase



### Annual Increase

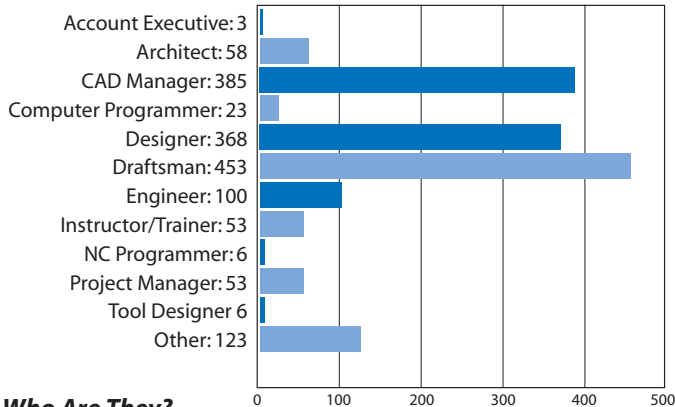
For almost one quarter of our respondents, 2002 wasn't a banner year for bonuses. Four hundred fifty-three (453) people reported "No Increase" last year. A small but happy 5 percent reported salary increases of 11 to 15 percent, with the remaining respondents enjoying bumps of anywhere from 1 percent to 10 percent.

### Education





## Job Title

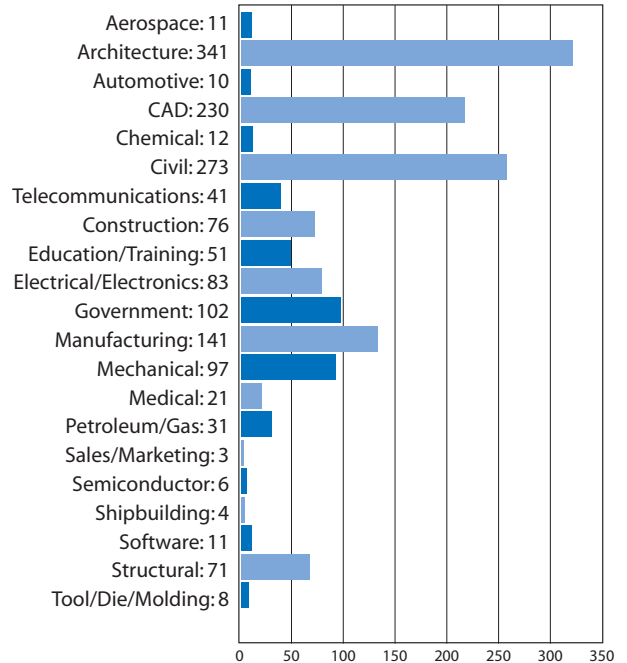


### Who Are They?

At 453, or 28 percent, Drafters made up the largest group of respondents, followed by CAD Managers (24 percent), and Designers (23 percent). The remaining job titles — Account Executive, Architect, Computer Programmer, Engineer, Instructor/Trainer, NC Programmer, Project Manager, and Tool Designer — combined for a total of 18 percent of all respondents. About 8 percent fell into a miscellaneous category called “Other.”

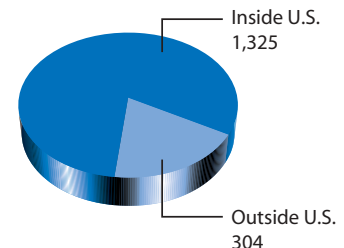
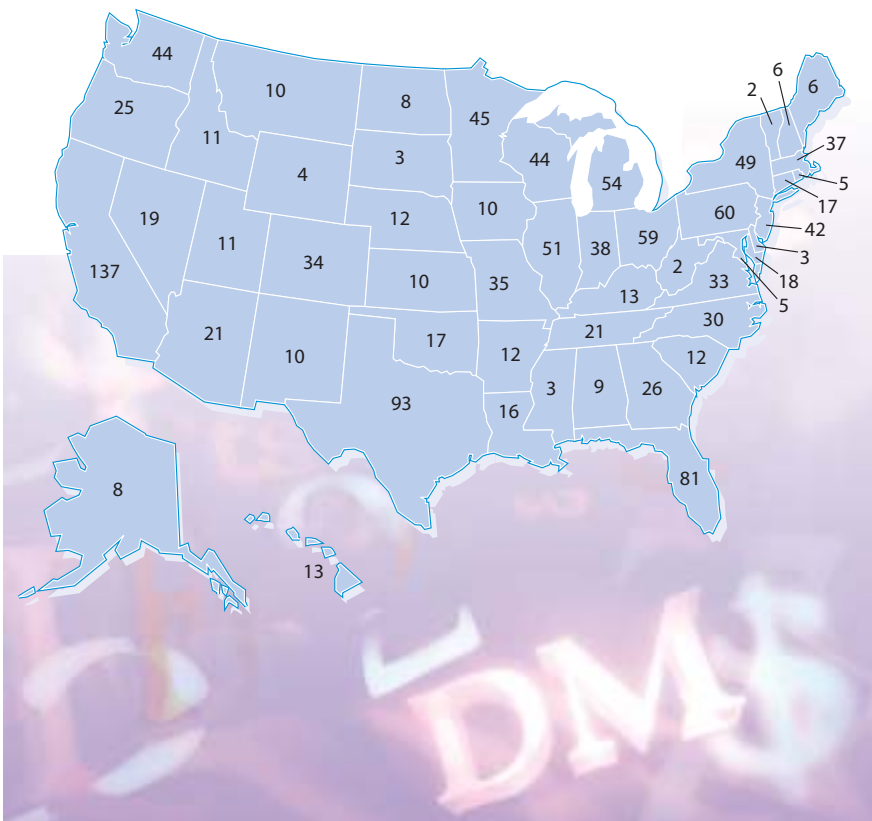
Our survey offered 21 industry choices. Of these, 341 (21 percent) respondents were from Architecture or related fields. Other top industries for our respondents were Civil Engineering (17 percent), CAD (14 percent), Manufacturing (9 percent), and Government (6 percent). The accompanying graph shows the breakdown for the other industries.

## Field/Industry



### Where Do They Live?

The contiguous 48 states, plus Alaska, Hawaii, and Washington, D.C., were all present and accounted for in our survey. Almost 300 people declined to answer our “Where Do You Live?” question. The five states with the most survey respondents are: California (137), Texas (93), Florida (81), Pennsylvania (60), and Ohio (59).



### A Final Word

This Salary Survey, Augiworld’s first in what will be an annual offering, was conducted online at [www.augi.com](http://www.augi.com) over a two-month period. A total of 1,633 people responded. We are grateful to those who took time to answer our questions.

