13th Ammual AUGI Salary Survey

Thank you to the 4,549 members who took the time to contribute to this resource *for* users *by* users!

This is the best turnout in the past five years, so let's dig in and see what has been happening in our industry since last year's survey.

Please keep an eye on AUGI HotNews, email blasts, and our social media channels next summer so you can participate, too!

Thave to start out by thanking so many of our members for taking time out of their days to volunteer the information that makes this report possible. This is the best turnout we've had in the past five years, and you can be assured that the reported figures are far more accurate than they are when we have lower participation. Just as with all of the AUGI programs, volunteers like me and these survey participants are what make the magic happen in our community.

In 11 years overseeing this report, I constantly receive and consider feedback from the membership. As always (once you've read the FAQ), feel free to send me suggestions for any Hot Topic issues you'd like to see gauged, or other important statistics that may have been neglected. Thanks to a recent homepage poll, Technician and Specialist were added as job titles for the first time.

First course of discussion is, as always, the differences in Cost of Living in various areas. Over 30 percent of survey participants are from outside the US, and the metro areas and rural areas can be costly or affordable no matter the country, so be sure to check local resources for those variances. I am a big fan of www.Indeed.com/Salary, and the NACE Calculator can help a little, as well as industry or role, specific surveys from other professional organizations. The salaries reported here (in US dollars, as participants were given a link to a

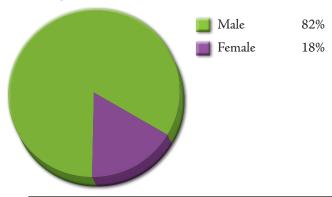
currency converter) reflect salary and bonuses for those who work 40 hours a week; they are calculated to exclude overtime pay.

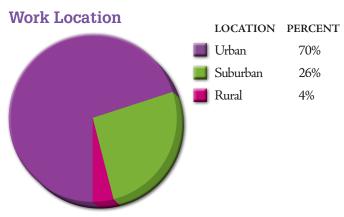
Negative factors (job insecurity, layoffs, reduced pay) continue to decline slowly, while those starting new jobs are on the increase. Market share for industry specialties hasn't changed much since last year, although there has been an increase in high-end residential and a slight decrease in MEP engineering. Keep reading to see which market segments are doing the most hiring in 2014.

Wages in larger companies average 16 percent higher than those in the smallest firms. Regular use of cloud services has increased from 3 percent of respondents to 5 percent since last year, though most are still resisting due to company policy and other concerns. Still, use on a limited number of a company's projects has jumped from 5 percent to 12 percent.

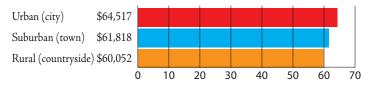
Although 70 percent of survey participants are still in the same job as last year, the March job search poll, which has run for the past three years, indicates that 18 percent are currently searching for a new job due to dissatisfaction with their current roles, and a further 10 percent plan to start looking soon. Past surveys have proven without a doubt that most folks get their jobs through personal connections, so be sure to reach out to your professional connections and start networking. And, when you get that new job, don't forget to negotiate your salary.





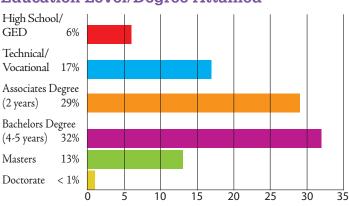


Average Pay By Work Location

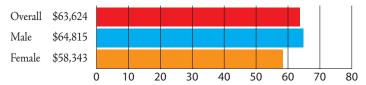


46% of respondents have a Bachelor's degree or higher, compared to 27% when this annual survey began in 2002.

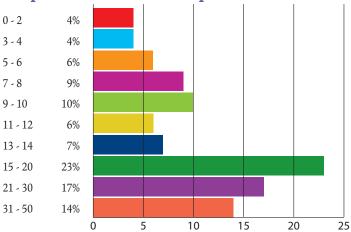
Education Level/Degree Attained



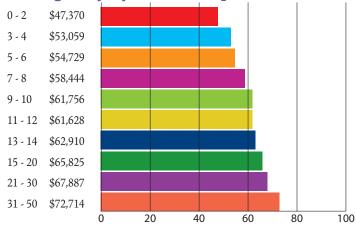
Average Pay Per Gender



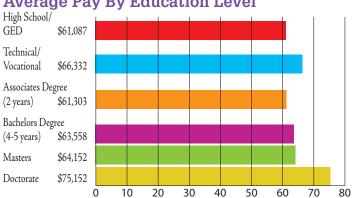




Average Pay By Years of Experience



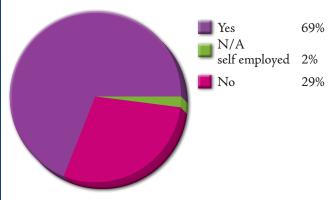
Average Pay By Education Level



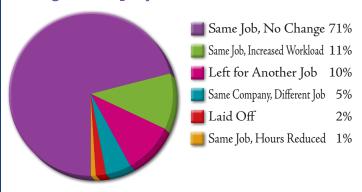
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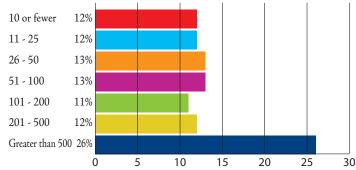
Does Your Company Have a Human Resources Department?



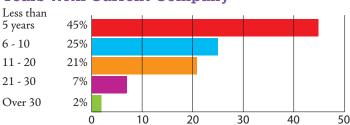
Change in Employment



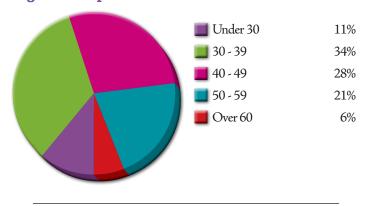
Number of Employees in Company



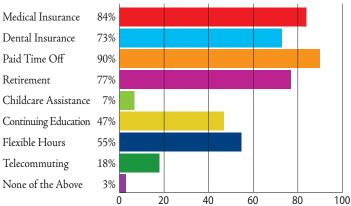
Years with Current Company



Age of Respondents



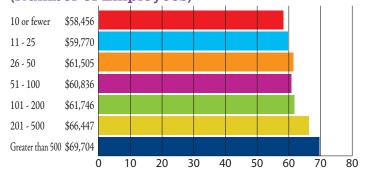
What Benefits Are Available To You?



Lack of benefits reduces job satisfaction scores by more than 20%.

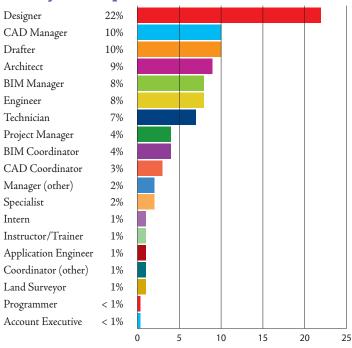
Conversely, the ability to telecommute translates to job satisfaction 11% higher than the average worker.

Average Pay by Company Size (Number of Employees)

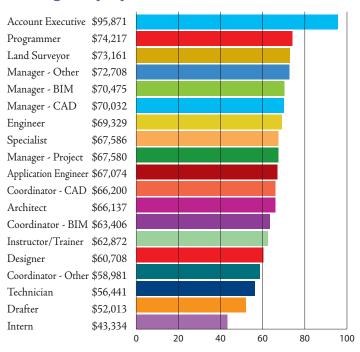


JOB TITLES

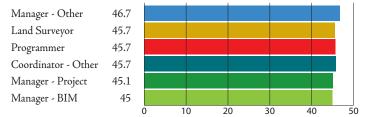
Survey Participants



Average Pay by Job Title/Function



Jobs that Work the Longest (Hours per Week)

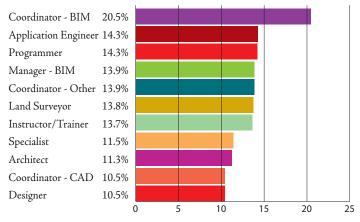


BIM Managers and BIM Coordinators are, on average, 6 years younger than CAD Managers and CAD Coordinators (39 and 45, respectively).

While the percentage of Designers has remained steady since the beginning, the volume of Drafters in our ranks has shrunk from 28% in 2002 to just 10% today.

See the final page of the survey for our look back page to see how Designer pay has changed over the years.

Jobs with the Highest Mobility (Percentage of Each who Reported Leaving for a New Role)

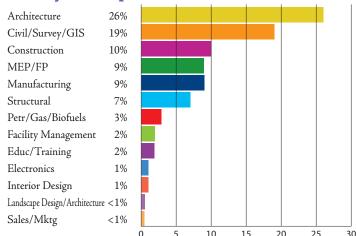


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INDUSTRIES/DISCIPLINES

Survey Participants



Petroleum/Gas/Biofuels, Construction and Manufacturing work the highest average number of hours per week.

The lowest? Electronics and Landscape Design/Landscape Architecture.

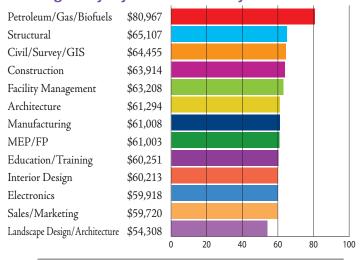
All other disciplines listed are reporting similar hours worked per week.

Percentage in Each Industry Who Report Being Laid Off

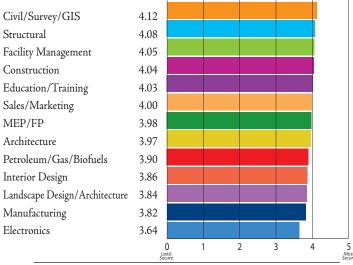


In 2013, there were no layoffs reported in Fuels, but they show up #4 in industry firings for 2014.

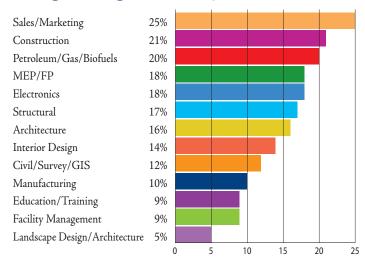
Average Pay by Field/Industry



Industries, Listed in Order from Most Secure to Least Secure

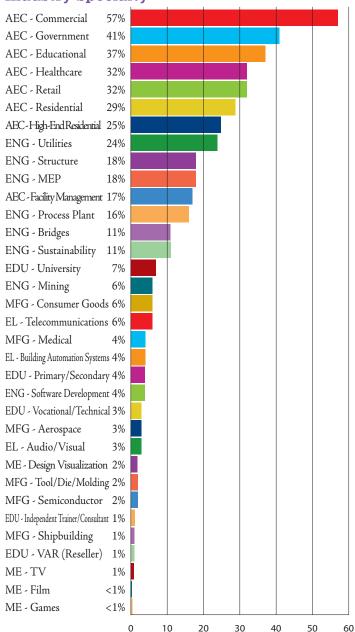


Industries Giving the Biggest Raises (Percentage of Each Discipline Reporting 8% or Higher Wage Increases)

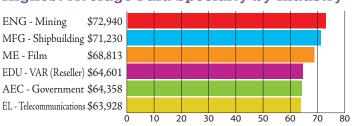


MARKET SERVED/SPECIALTY SERVICES

Percentage of Responses by Industry Specialty

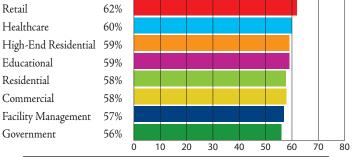


Highest Average Paid Specialty by Industry

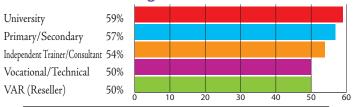


Percentage of Markets Served Reporting an Increase in Staffing

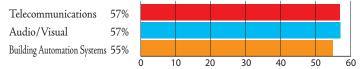




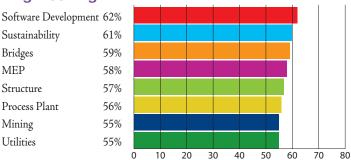
Education/Training



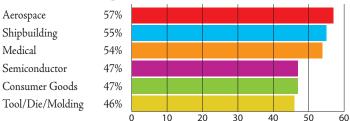
Electrical



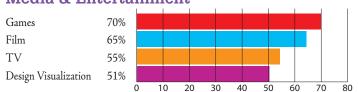
Engineering



Manufacturing



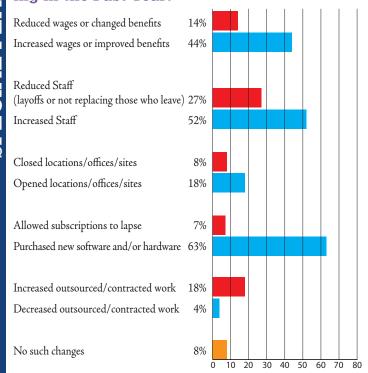
Media & Entertainment*



^{*}not statistically significant, due to small sample size

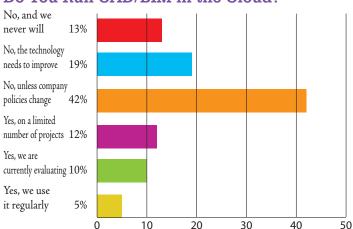
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Has Your Company Done Any of the Following in the Past Year?



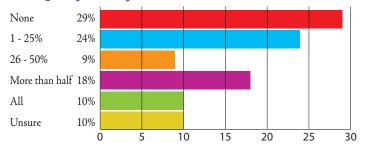
Percentage of users experiencing "decreased" pay continues to creep downward, but, is still twice as prevalent as 2006 when we first started asking.

Do You Run CAD/BIM in the Cloud?



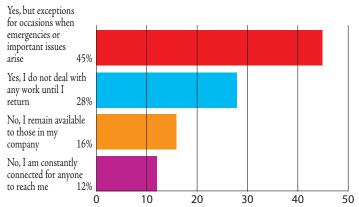
HOT TOPICS

(If applicable) What Percentage of Your Company's Projects are BIM?



In 2012, those companies who did no BIM on their applicable projects were 36% of respondents, down to 29% this year.

Do You Quit Working When You Leave the Office?



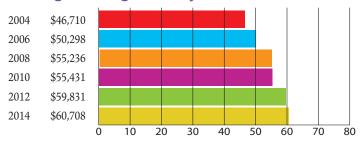
Cloud adoption has roughly doubled this year, though it is still only utilized by a small portion of our membership.

Regular use has increased from 3% to 5% while use on a limited basis has jumped from 5% to 12%.

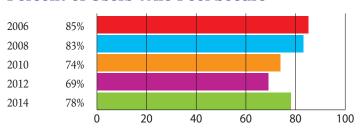
A LOOK BACK

Charts on this page reflect even years only

Average "Designer" Pay



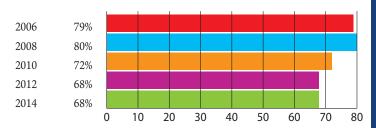
Percent of Users Who Feel Secure



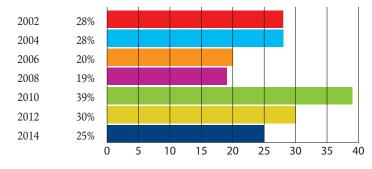
The cumulative rate of inflation over the past decade is 26.2%.

The salary for a designer could expect to be \$58,936, so it is comforting to see the data supporting that average wages have kept pace in our industry.

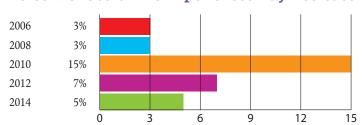
Percent of Users Who Are Satisfied



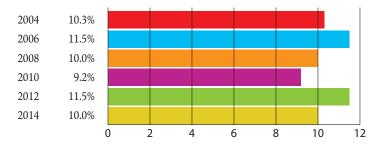
Percent of Respondents Who Received No Raise



Percent of Users Who Experienced Pay Decrease



Percent of Female Pay Difference





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